

Eastern Time (Toronto)	PRE-CONFERENCE - TUESDAY, SEPTEMBER 21					
11:00 – 11:45 a.m.	<b>Pre-Conference Session*</b> <b>Women, Wealth &amp; Well-Being</b> <b>Opening Remarks</b> - Alana Riley, Senior Vice-President, Financial Services <b>Guest Speaker</b> - Manjit Minhas, Canadian Entrepreneur					
11:45 a.m. – 12:30 p.m.	<b>Women, Wealth &amp; Well-Being - Gatherly Connect</b>					
2:00 – 3:00 pm	<b>IG Apex Social Hour</b>					
Eastern Time (Toronto)	DAY 1 - WEDNESDAY, SEPTEMBER 22					
10:00 – 10:45 a.m.	<b>French Pre-Conference Session</b>  Claude Paquin, President of IGM, Quebec Carl Thibeault, Senior Vice-President, Quebec, IG Wealth Management					
11:00 a.m. – 12:00 p.m.	<b>General Session 1*</b>  <b>Vice-Chair Message</b> – Mark Kinzel, Vice-Chair, IG Wealth Management <b>A Conversation with Mark Kinzel, Vice-Chair &amp; Damon Murchison, CEO</b> <b>IG Investments Update</b> – Jon Kilfoyle, Senior Vice-President, Product Development & Management <b>Climate Action Panel</b> – Katherine Collins, Putman Investments, Fate Saghir, Mackenzie Investments & Casey C. Clark, Rockefeller Asset Management					
12:00 – 12:10 p.m.	<b>Break</b>					
12:10 – 12:55 p.m.	<b>General Session 2*</b>  <b>Think Again: The Power of Knowing What You Don't Know</b> Adam Grant, Organizational Psychologist, The Wharton Business School; Bestselling Author					
12:55 – 1:25 p.m.	<b>Lunch</b>					
1:25 – 2:10 p.m.	<b>Ed Track #1</b>  Social Selling Best Practices for Financial Advisors <b>Kevin Nichols</b>	<b>Ed Track #2</b>  Insurance as the Foundation of any Financial Plan <b>Ian Freeman</b>	<b>Ed Track #3</b>  THE POWER OF FEELING YOUR BEST: Health is Wealth <b>Matt Johnson</b>	<b>Ed Track #4*</b>  <b>SI</b>  Maintaining Team Motivation Through the Troughs <b>Dane Jensen</b>	<b>Ed Track #5</b>  <b>French</b>  Se maintenir en mode « amélioration » et saisir les occasions <b>Stephan Maighan</b>	
2:10 – 2:20 p.m.	<b>Break</b>					
2:20 – 3:05 p.m.	<b>Gatherly Networking - IG Regional Connect</b>					
3:05 – 4:05 p.m.	<b>Ed Track #6</b>  Private Wealth Planning Experience <b>Christine Van Cauwenbergh &amp; Ryan Jennings</b>	<b>Ed Track #7</b>  Client Focused Reforms – Optimizing your practice for the future <b>Danielle Tetrault &amp; Mike Jack</b>	<b>Ed Track #8</b>  Being Successful in the Key Occupation Groups <b>Anna Jochelson &amp; Blair Evans</b>	<b>Ed Track #9*</b>  <b>SI</b>  Maximizing the Insurance Opportunity through Wealth Transfer <b>Mike Thomas &amp; Ken Greenfield</b>	<b>Ed Track #10</b>  Climate Risks are Financial Risks <b>Félix-A. Boudreault &amp; Rosalie Vendette</b>	<b>Ed Track #11</b>  <b>French</b>  Transfert intergénérationnel de patrimoine : les aspects importants <b>Marc Naccache</b>
4:05 – 4:15 p.m.	<b>Break</b>					
4:15 – 5:05 p.m.	<b>General Session 3*</b>  <b>No Time Like the Future</b> Michael J. Fox, Parkinson's Activist & Celebrated Actor					

Eastern Time (Toronto)	DAY 2 - THURSDAY, SEPTEMBER 23				
10:00 – 10:45 a.m.	Gatherly Networking – IG Breakfast Club				
10:30 a.m. – 10:45 a.m.	Pre-Conference Exclusive Offering An Exclusive Conversation with Jeff Carney				
10:45 – 11:00 a.m.	Break				
11:00 a.m. – 12:05 p.m.	<b>General Session 4*</b> <b>Executive Message</b> – James O'Sullivan, President & CEO, IGM Financial <b>In Discussion with Mary Callahan Erdoes</b> – Mary Callahan Erdoes, CEO of Asset & Wealth Management, J.P. Morgan <b>Journey to Gold</b> – Christine Sinclair, Olympic Gold Medalist & John Herdman, Head Coach, Canadian Men's National Soccer Team				
12:05 – 12:15 p.m.	Break				
12:15 – 1:10 p.m.	<b>English Session 1</b> <b>Choose Possibility</b> Sukhinder Singh Cassidy, Technology Executive, Entrepreneur & Author <b>New Recruit Panel</b> – Scott Belamisca, Edmonton Gateway, Cindy Viner, Halifax & Chantal Barriault-Craig, Greater Barrie			<b>French Session 1</b> <b>Vaincre ses propres limites et réinventer le modèle</b> Dominique Laverdure, Présidente et VP ventes, Rouge Marketing	
1:10 – 1:50 p.m.	Lunch				
1:50 – 2:50 p.m.	<b>Ed Track #12</b> Reversing the Deal Flow: Building Productive COI Relationships <b>Sarano Kelley</b>	<b>Ed Track #13</b> Coping and Communicating with Clients in Times of Crisis and Life Challenge <b>Amy Florian</b>	<b>Ed Track #14</b> The Elite Team Member Training: How an Advisors' Team Can Maximize the Firm's Success <b>Erin Botsford</b>	<b>Ed Track #15*</b> <b>SI</b>	<b>Ed Track #16</b> <b>French</b>  Clients à valeur élevée : comment les attirer et les approcher <b>Normand Clermont</b> <b>Katrine Lavigne</b> <b>Mathieu Huot &amp; Maxime Roy</b>
2:50 – 2:55 p.m.	Break				
2:55 – 3:20 p.m.	Gatherly Networking – IG Sessions in Focus				
3:20 – 3:25 p.m.	Break				
3:25 – 4:15 p.m.	<b>General Session 5*</b>  <b>A Conversation with Robin Roberts</b> – Robin Roberts, Co-Anchor ABC News' Good Morning America <b>Closing Comments</b> – Mark Kinzel, Vice-Chair, IG Wealth Management				